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## MANUFACTURING OUTLOOK

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## FEMA Corporation

## Setting the Benchmark for Customized Hydraulic Solutions

ydraulic components serve as the backbone of numerous industrial applications, providing the power and precision necessary for modern machinery. The increasing demand for customized hydraulic solutions reflects the growing importance of these systems. By tailoring hydraulic components to specific operational requirements, businesses can optimize performance, reliability, and efficiency, thereby delivering significant value to customers.



This customization approach ensures that hydraulic systems are perfectly aligned with their intended applications and fosters long-term partnerships rooted in trust and hydraulic engineering excellence.

FEMA Corporation is an employeeowned, full-service supplier of hydraulic components with expertise in design, development, manufacturing, and support. The company invests in R&D to develop and create tailored solutions that deliver exceptional value to meet customers' needs. FEMA Corporation works closely with clients to achieve industry-leading metrics and quality performance while maintaining competitive pricing.

"We excel in providing value to customers by leveraging our experience and expertise to offer tailored hydraulic solutions for their specific needs," says Steve Pride, CEO of FEMA Corporation.

The strength of FEMA Corporation lies in its ability to collaborate with customers to ensure the success of their systems. The company works closely with clients to understand their needs and challenges, delivering mutually beneficial solutions. FEMA Corporation has a variety of tools at its disposal to offer on/off products, proportional products, and comprehensive systems that effectively address customer concerns.



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FEMA Corporation's extensive product range supports this goal and includes standard offerings like proportional pilots, two-stage electrohydraulic valves, magnetic latching valves, on/off electro-hydraulic solenoid

valves, hydraulic system assemblies, and component manufacturing.

A notable example of FEMA Corporation's capabilities in action involves a client with a complex hydraulic system featuring numerous remote-mounted manifolds and systems dispersed across their equipment. The client sought a solution to streamline these functions to improve efficiency, reliability, and reduce costs. FEMA Corporation collaborated with their engineering and manufacturing teams to understand their needs and provided a cost-neutral solution that reduced their assembly time and increased reliability.

This successful outcome highlights FEMA Corporation's commitment to excellence, driven by its team of highly skilled professionals across operations, purchasing, engineering, and applications. These experts ensure on-time delivery and adhere to a zero PPM quality standard. FEMA Corporation's excellence is also evident in its extensive use of automation within its operations and processes to meet customer needs and continuously adapt to offer top-notch service and satisfaction. The company also has a training system in place for interns to develop talent internally in engineering and purchasing departments. The aim is to train young engineers and professionals to seamlessly integrate into the company's culture.

FEMA Corporation sets the benchmark in the hydraulic components industry with its dedication to delivering tailored and high-quality solutions. This has earned the company numerous innovation and supplier awards from major OEMs. FEMA Corporation's focus on continuous improvement and talent development makes it a dependable partner in hydraulic engineering, capable of meeting clients' evolving needs and driving industry standards forward.



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